

Delinea

SECURING THE DEAL

DELINEA SOLUTIONS FOR PRIVILEGED ACCESS AND IDENTITY SECURITY IN M&A



Mergers and Acquisitions (M&A) often present a complex security landscape—characterized by diverse IT environments, varying access policies, legacy infrastructure, and cultural differences.



During such transitions, organizations face elevated risks due to misaligned systems, inconsistent security controls, and increased threat surfaces. Privileged Access Management (PAM) and Identity Security are foundational to managing these risks effectively.

Delinea offers a unified, cloud-native platform that addresses the top 10 PAM and identity security challenges during M&A. Through robust integration, automation, and governance capabilities, Delinea empowers organizations to navigate M&A with agility and confidence.

Disparate Identity Systems



Challenge:

Merged entities often bring heterogeneous identity systems—ranging from Active Directory (AD) to Azure AD, AWS IAM, and Google Cloud IAM. Integrating these disparate systems can be complex, time-consuming, and error-prone.



Delinea Solution:

Delinea's platform provides seamless integration across identity providers, consolidating identity and access management in hybrid and multi-cloud environments. The platform unifies access control by centralizing authentication, policy enforcement, and account management.



Business Value:

- Reduces identity integration complexity
- Minimizes downtime during transitions
- Accelerates M&A execution timelines
- Enhances operational continuity

Products/Features:



Delinea Platform:

Enables centralized identity orchestration.



Secret Server:

Discovers and secures privileged accounts across environments.



Continuous Identity Discovery:

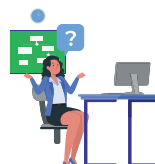
Ensures real-time visibility, identifying risks, and automating identity management.

Inconsistent PAM Policies



Challenge:

Differing access policies across merged organizations can result in policy gaps, misconfigurations, and privilege escalation risks.



Delinea Solution:

Delinea applies unified PAM policies using Role-Based Access Control (RBAC) and least privilege enforcement. The platform enables organizations to define consistent security rules that dynamically adapt to user roles and environmental context.



Business Value:

- Ensures consistent and secure access control
- Reduces administrative complexity
- Streamlines audit and compliance efforts

Products/Features:



Privilege Manager:

Enforces least privilege and application control.



Delinea Platform:

Automates adaptive policy enforcement.



Secret Server:

Ensures secure delegation and RBAC-based access management.

Visibility Gaps



Challenge:

Limited visibility into privileged activities increases risk, especially during times of organizational change.



Delinea Solution:

Delinea provides end-to-end visibility of privileged access through continuous discovery, real-time monitoring, and intelligent analytics. Its behavior analytics engine flags anomalous actions, enabling proactive risk mitigation.



Business Value:

- Improves access transparency
- Enables real-time threat detection
- Reduces the risk of breaches

Products/Features:



Secret Server:

Discovers hidden privileged accounts.



Privileged Behavior Analytics:

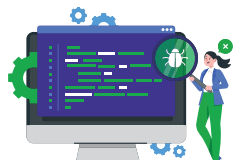
Uses ML to identify anomalies and score risk.



Continuous Identity Discovery:

Ensures real-time visibility, identifying risks, and automating identity management.

Legacy System Risks



Challenge:

Legacy infrastructure often lacks modern security controls and can't integrate easily with current IAM platforms.



Delinea Solution:

Delinea extends modern PAM controls to legacy systems. Credential vaulting, rotation, and least privilege enforcement modernize legacy environments without needing expensive overhauls.



Business Value:

- Secures outdated systems without disruption
- Reduces vulnerability to attack
- Avoids costly system upgrades

Products/Features:



Secret Server:

Protects and rotates credentials across legacy systems.



Privilege Manager

Removes unnecessary local admin rights.



Delinea Platform:

Ensures modern PAM practices are uniformly applied.

Cultural and Operational Misalignment



Challenge:

M&A often merges organizations with distinct security cultures and IT operations.



Delinea Solution:

With a user-friendly interface, customizable workflows, and flexible deployment (on-premises, cloud, or hybrid), Delinea bridges cultural gaps and accelerates alignment.



Business Value:

- Enhances user adoption through intuitive experiences
- Aligns security practices across organizations
- Facilitates collaboration and knowledge transfer

Products/Features:



Delinea Platform:

Offers customizable, no-code automation workflows.



Privilege Remote Access:

Strengthens security by providing secure, controlled, and audited remote access for privileged users.



Secret Server:

Delivers browser-based vaulting for ease of use across departments.

Data and Access Overlap



Challenge:

Overlapping access during M&A increases the risk of data sprawl, excessive permissions, and insider threats.



Delinea Solution:

Delinea applies Just-in-Time (JIT) access, RBAC, and automated workflows to limit access based on roles and responsibilities. Access is provisioned and revoked automatically as roles evolve.



Business Value:

- Eliminates standing privileges
- Enhances control over sensitive data
- Improves operational agility

Products/Features:



Delinea Platform:

Enables context-aware, JIT authorization.



Privilege Manager:

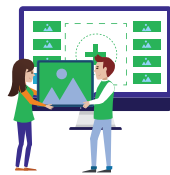
Dynamically elevates access when required.



Secret Server:

Manages access to critical systems and data securely.

Regulatory Compliance



Challenge:

M&A creates new regulatory complexities—across regions and industries—with increased audit scrutiny.



Delinea Solution:

Delinea helps enforce policies, log activity, and provide detailed compliance reports across merged environments. Its auditing tools streamline the demonstration of compliance with standards like GDPR, HIPAA, SOX, and CCPA.



Business Value:

- Simplifies compliance and audit readiness
- Avoids regulatory penalties
- Builds stakeholder confidence

Products/Features:



Secret Server:

Generates granular audit logs and reports.



OOTB Reporting and Audit:

Real-time insights and detailed audit trails of privileged activities.



Delinea Platform:

Centralized compliance policy enforcement.

Third-Party Access Management



Challenge:

Vendors, contractors, and other third parties pose access risks during M&A transitions.



Delinea Solution:

Delinea controls third-party access through secure credential injection, session monitoring, and multi-factor authentication (MFA). Access is granted only for approved, time-limited sessions.



Business Value:

- Secures external collaboration
- Prevents lateral movement and credential theft
- Ensures accountability and auditability

Products/Features:



Privilege Remote Access:

Strengthens security by providing secure, controlled, and audited remote access for privileged.



Secret Server:

Vaults and manages third-party credentials.



Delinea Platform:

Applies RBAC and MFA across users and endpoints.

Scalability of PAM Solutions



Challenge:

Post-M&A environments need scalable solutions to support expanding users, systems, and cloud services.



Delinea Solution:

Designed for cloud-native scalability, the Delinea Platform accommodates thousands of users, credentials, and resources across hybrid infrastructures without performance degradation.



Business Value:

- Supports rapid business growth
- Reduces vendor lock-in and tool sprawl
- Ensures seamless performance at scale

Products/Features:



Delinea Platform:

Cloud-native, scales across multi-cloud setups.



Secret Server:

Efficiently manages credentials at enterprise scale.



DevOps Secrets Vault:

Manages secrets in agile, containerized environments.

Time-Pressure and Resource Constraints



Challenge:

M&A activities often run on aggressive timelines with limited IT and security resources.



Delinea Solution:

Delinea delivers out-of-the-box templates, automated policy creation, and rapid deployment options. It reduces setup time, requires minimal manual effort, and enables faster onboarding.



Business Value:

- Accelerates M&A integration efforts
- Reduces resource strain on IT and security teams
- Enables secure operations without delay

Products/Features:**Delinea Platform:**

Streamlined deployment with automation at its core.

**Secret Server:**

Ready-to-use reports and audit features.

**Privilege Manager:**

Fast agent-based rollout for quick wins.

Conclusion

Delinea's comprehensive PAM and identity security solutions are purpose-built for the complexities of M&A. From unifying disparate identity systems to managing third-party access, scaling securely, and achieving regulatory compliance Delinea empowers organizations to move faster, stay secure, and reduce risk.

Delinea's suite of products, including Continuous Identity Discovery, Privileged Remote Access, and Reporting and Audit, delivers significant benefits for corporate mergers and acquisitions (M&A) by enhancing identity security and streamlining integration processes. Continuous Identity Discovery provides comprehensive visibility into all identities across hybrid environments, identifying risks such as over-privileged accounts or dormant access that could be exploited during M&A transitions, ensuring a secure consolidation of systems. Privileged Remote Access enables secure, controlled, and audited access for privileged users, critical during M&A when sensitive data and systems from merging entities must be accessed securely by IT teams, reducing the risk of unauthorized access. These capabilities minimize vulnerabilities, protect intellectual property, and ensure a smooth integration of IT infrastructures, safeguarding the combined organization's assets.

The business value of Delinea's products in M&A lies in their ability to drive compliance, operational efficiency, and risk mitigation, directly impacting the success of the transaction. Reporting and Audit features deliver real-time insights and detailed audit trails, ensuring compliance with regulations like GDPR or SOX, which is vital during M&A due diligence and post-merger audits. By automating identity governance and access controls, Delinea reduces manual efforts, accelerates integration timelines, and lowers costs associated with security breaches or compliance failures. This fosters trust among stakeholders, enhances the merged entity's market position, and supports long-term growth for M&A objectives.

